



Gould Academy
Bethel, ME

Director of Advancement

Gould Academy (www.gouldacademy.org), an independent day and boarding school of 240 boys and girls in grades 9-PG, in Bethel, ME, seeks an enthusiastic, energetic fundraiser to lead its advancement team. Reporting to the Head of School and serving on the senior administrative team, the Director of Advancement is responsible for the overall direction and implementation of the school's fund-raising activities.

Gould prepares academically motivated students for college and helps them to become independent-minded, ethical citizens who will lead lives of purpose, action, excellence, and compassion in a dynamic world. Gould, established in 1836, is located in Western Maine, approximately 75 miles from Portland, sharing a town with the popular Sunday River ski resort. Residents of Bethel enjoy small town living, extensive outdoor activities and resort community amenities.

This is a terrific time to join the Gould community as it welcomes a new head of school who is energizing the community to develop and enhance signature programs as Gould works to achieve its goal of being recognized as one of the best small boarding schools in the country by 2016. Capital fund-raising activity in the past few years has generated over \$12M which has gone to strengthening the school's financial position and to enhance facilities. Gould seeks a seasoned development professional who will continue that effort through donor stewardship and the ongoing identification and cultivation of new major donor prospects.

The Opportunity

This is a great opportunity to serve as a key member of the school's leadership team, working closely with a new head of school, an accomplished senior administrative team and a committed Board of Trustees. The Director of Advancement oversees a team of five development professionals and support staff. Gould is proud of its strong community; an advancement professional who embraces involvement in the campus and Bethel communities will build strong relationships and serve this school most effectively as an external ambassador.

Responsibilities

Gould's Director of Advancement will be responsible for oversight of all of the school's development activities through

- Developing and maintaining a strong understanding of Gould's educational programs by participating actively in the campus community
- Partnering with the head of school and Board in sharing Gould's story
- Working closely with the Advancement staff to lead and build a collaborative, goal-oriented advancement team
- Coordinating the strategic planning and implementation of all fund-raising programs
- Identifying, cultivating and stewarding donors and friends of the school

Qualifications

The ideal candidate will be an experienced independent school development professional characterized by enthusiasm and the ability to serve as a compelling ambassador for the mission of Gould. He or she will be a team player, technologically adept, possess strong interpersonal and communication skills and a track record of building strong relationships. The successful candidate will be goal oriented, have an entrepreneurial spirit, a sense of humor, and possess a high degree of professionalism and discretion. International fund raising experience and the ability to mentor and identify and utilize others' talents and energies strategically is sought. He or she will model the Gould mission by living a life of purpose, action, excellence, and compassion.

For Consideration

The school offers a competitive salary, housing and benefits. All inquiries will be treated confidentially. Interested candidates should submit, electronically, a resume and letter of interest to:

Bill Lyons or Jane Foote, *Independent Thinking*
it@independent-thinking.com
617-332-3131 (p)